

## American National Announces Rate Increase on Specific Annuity Products Only

**Effective February 1, 2012**, American National will be **INCREASING** rates on the following products only: **MYG 7, 9 & 10 years**. Also, Value Lock 10 participation rate increases from 50% to 75%. All other annuity rates will not change.

**Please view American National's rate lock procedures below.**

**Please Contact Imeriti for More Information**

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## Rate Lock Procedures

American National Insurance Company has rate lock provisions in place to allow our customers and agents time to secure the best rates in effect as the interest rates change. American National Insurance Company issues fixed deferred, immediate, and indexed deferred annuities upon receipt of all premium(s) and paperwork in good order. "Good Order" means that all required forms are properly completed and signed and the agent is licensed and appointed. Paperwork deemed to be not in good order will result in delays in the annuity being issued.

The effective date of a fixed deferred or immediate annuity will be the date the premium is received at American National Insurance Company. If more than one premium is received, the effective date of the policy will be the date the last premium is received. Indexed deferred annuities are issued at American National Insurance Company on the 1<sup>st</sup>, 8<sup>th</sup>, 16<sup>th</sup>, and 24<sup>th</sup> of each month. In the event one of these dates falls on a weekend or an American National Insurance Company holiday, the issue date will be the previous business day.

### Cash with Application ("CWA")

- To "lock-in" the previous month's interest rate, the application and check must be signed and dated in the prior month and the application and check must be received within the first three business days of the month. Applications received after the third business day of the month will receive the then-current ("new money") rates.
- To "lock-in" a quote for a single premium immediate annuity, the application and illustration must be received within seven days from the date the illustration was prepared. Applications received beyond the seventh day will receive annuity payments based upon current calculations in effect on the date of issue.

### Wires and Annuity Net

- To "lock-in" the previous month's interest rate, the application must be signed and dated in the prior month and the application and wire or DTCC extract must be received within the first four business days of the month. Applications received after the fourth business day of the month will receive the then-current ("new money") rates.

### 1035 Exchange, Transfer, Rollover, or Transfer of Funds from Non-Insurance Accounts to Non-Qualified Annuities

- A 60-day rate lock will apply to 1035 exchanges, transfers, rollovers, and transfer of funds from non-insurance accounts to non-qualified annuities. The request may be initiated by the agent, client, or American National Insurance Company.
- Transferred funds from non-qualified Non-Insurance funds which would qualify for the 60-day rate lock include Mutual Fund Shares, Certificates of Deposit, Brokerage Accounts, or any other financial institution funds. Non-qualified funds which would not qualify for the 60-day rate lock include premium from a checking or savings accounts.
- The 60-day rate lock period begins on the date the application is signed.
- If multiple premiums are expected, the annuity will not be issued until all premiums have been received. If the last premium is received after the expiry of the 60-day rate lock period, the rate lock will not apply to any of the premium.
- On the date of issue, the contract will be credited with the higher rate in effect on the date the application was signed or the then-current ("new money") rate in effect on the issue date. Premium(s) received after the expiry of the 60-day rate lock period will receive the then-current ("new money") rates in effect on the issue date. Rates that are in effect for any period between the application date and the issue date are not considered.



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The rate which American National Insurance Company will lock varies by product.

- **Fixed Deferred Annuities** – The rate lock date will be the date that produces the greater declared accumulation interest rate. The annuity will be issued with the greater declared accumulation interest rate in effect on the date the application was signed or on the date of issue.
- **Single Premium Immediate Annuities** – The rate lock will be based on the highest annuity payment calculated on the date the application was signed or on the date of issue.
- **ANICO Equity Indexed Annuity** – The rate lock date will be the date that produces the greater specified rate. The annuity will be issued with the greater specified rate in effect on the date the application was signed or on the date of issue.
- **Value Lock** – The rate lock date will be the date that produces the greater premium enhancement. The same rate lock date will be assigned to the participation rate. The annuity will be issued with the greater premium enhancement in effect on the date the application was signed or on the date of issue. Since the seven year Value Lock product does not have a premium enhancement, the participation rate will be based on the date of issue.
- **Strategy Indexed Annuity** – The rate lock date will be the date that produces the greater Cap for the equity fund. The same rate lock date will be assigned to the declared rate and participation rate. The annuity will be issued with the greater Cap rate in effect on the date the application was signed or on the date of issue.